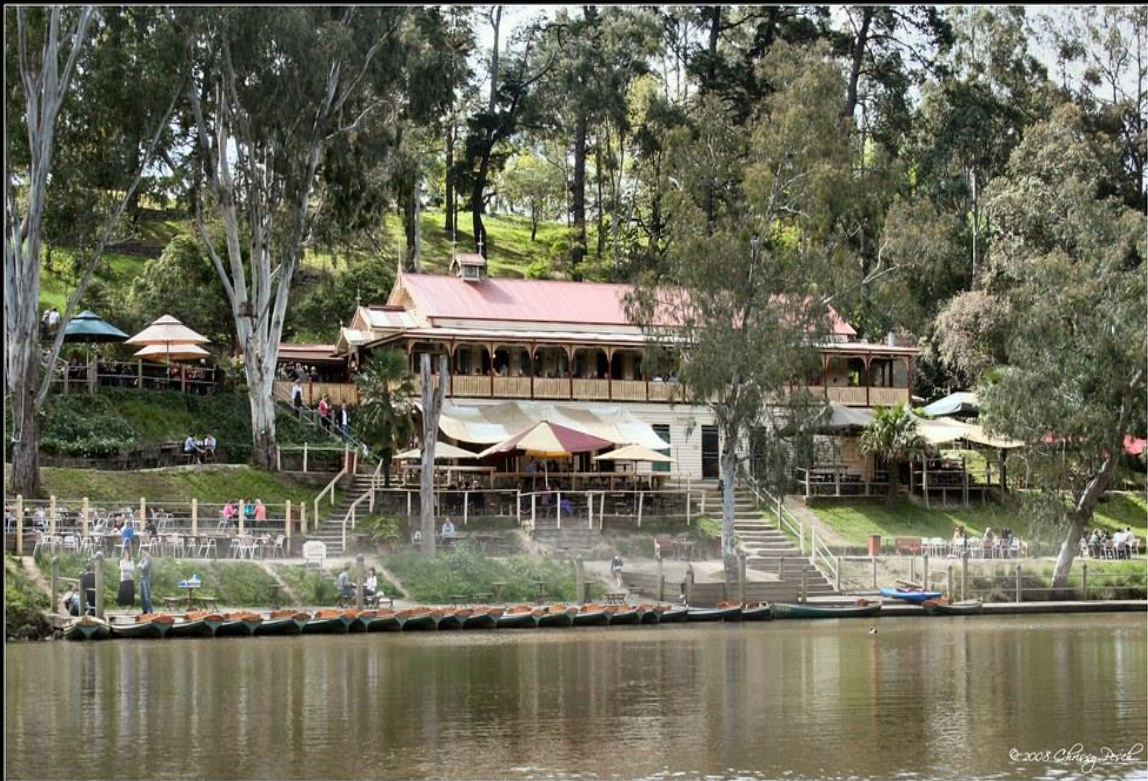




OCEANIA DISTRIBUTOR

CASE STUDY



FAIRFIELD PARK BOATHOUSE

PROBLEM	MARKET SEGMENT	OUTCOME
Coffee production was slow during peak periods and quality diminished	RESTAURANT CAFÉ	Wait times cut in half, coffees perfect every time

In October 2021 Fairfield Park Boathouse located in Melbourne, Victoria installed the newest of coffee equipment to ensure the ongoing success of the restaurant and café tea house that has been a destination for both locals and interstate travelers for almost 40 years.



It all started in 1985 when Paul van der Sluys won the tender through the Northcote Council to restore the boathouse. The derelict building had recently housed squatters and possums. Boat sheds ran in Mr. van der Sluys family, his parents ran Rudder Grange boat shed and then the Studley Park boathouse. In 1985 the boat shed was rebuilt and opened by Paul van der Sluys. The project took 30,000 hours of restoration work. Meticulous work and an eye for detail was required for rebuilding. Even the gardens have been restored to encourage birds.

In 2010 Fairfield Park Boathouse went through its most recent renovation with the addition of modern kitchen facilities a riverside deck and terrace. It is still run by Paul van der Sluys and his family and you can gather and enjoy simple, fresh and seasonal food in a friendly and relaxed atmosphere by the Yarra River.

PROBLEM

Over the past few years and during COVID-19 lockdown's our coffee orders were going through the roof but so were our wait times.

We needed a quicker way to get out the volumes whilst maintaining quality products. Our options included more machines, more staff or milk dispensing options. However, we knew this would take up more counterspace that we could not afford to give up.

We also had to keep in mind the ambience of the café, so we wanted to stick with a traditional looking coffee machine.

SOLUTION

The decision to partner with Tiger Coffee and install the newly developed Eversys Enigma E4m X Wide Super Traditional machine covered all the problems to be solved.

With its footprint of only 84cm means, that we have ample serving space to cater for the large amounts of coffee served.

OUTCOME

“AN ABSOLUTE BEAST THAT HAS DONE EVERYTHING WE COULD HAVE IMAGINED AND MORE.

COFFEES ARE AMAZING, WAIT TIMES HAVE HALVED AND AN ADDED BONUS WITH SUPER HAPPY STAFF!

GONE ARE THE DAYS OF STRESSING ABOUT HUGE VOLUMES – IT’S A BREEZE!

JOSH VAN DER SLUYS
OPERATIONS MANAGER



FAIRFIELD PARK
BOATHOUSE
& TEA GARDENS



BENEFITS

VOLUME
SPEED
COUNTER SPACE
E’CONNECT
TRADITIONAL STYLING

For more information, please contact us at:

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